Philippine • Or Market Street Street

Ukokkei Japan

by Menzo Shiro Original Ramen (Php 190)

Street Guide:

RAMEN ISSUE

Travel Guide

Inside Cebu: The Queen City of the South

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May2017





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Happy reading!

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44 What's New in the Metro? Concerts, Festivals, Openings, Sports, and Family Events





Feature of the Issue

This May, Philippine Primer will satisfy your ramen cravings and will take you to a tour in Cebu City. COVER – It's been years since the ramen fever hit Manila. We've seen a lot of ramen restaurants enter the scene, and now Manila has become a competitive battleground of the dish, allowing us to have a taste of Japanese comfort food anytime. For all the ramen lovers out there, Philippine Primer presents the best ramen restaurants that should be on your list [p4].

TRAVEL - The Philippines has three cities that can proudly call themselves Metro: Manila, Davao, and the Queen City of the South, Cebu City. All three cities are highly urbanized, yet Cebu has one thing that both Metro Manila and Metro Davao can only dream of: access to the beach that's less than an hour away. In this feature, we look into the best resorts and hotels in and around Cebu City, take in the sights and sounds of its tourist spots, and indulge in lechon and Cebu's best ramen houses. (p18) SPECIAL FEATURE - Primer collaborates with Uniqlo to feature a collection of fashion forward styles in this month's Fashion Snap feature (p28).

プライマー Grab Philippine Primer's Japanese edition today!

Publishing / Editing / Production

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UKOKKEI JAPAN BY MENZO

You can find this ramen shop inside SM Megamall's Food Court. It's known for having ramen that's affordable, with prices starting at P190. Their menu may have changed since they opened, but they still offer reasonable and delicious ramen as they did before. One of their bestsellers is the Shiro Ajitama, a simple ramen with roasted pork fillet, bamboo shoot, spring onions, and a seasoned egg, known as an

- Address: LG/F SM Megamall Bldg. A, EDSA cor. Dona J. Vargas Ave., Mandaluyong City © 0917-589-6030
- O 10:00 am − 10:00 pm





Ramen is Japan's comfort food, and there is nothing more satisfying than being able to eat it here in Manila (almost) any time you like!

Ramen has become so popular in the Philippines over the past few years that high quality Ramen shops have popped up like daisies in Manila. Competition among ramen shops is intense, and it looks like it won't be slowing down any time soon. To help you decide which ramen shop you should visit, we have selected 28 Ramen shops which will give you a taste of one of Japan's most popular dishes!



Shiro Ajitama (P190)



inthosted pork, photo taken by Daniel Go (Page) Yaki (pan-fried Gyoza) (P120)

UKKOKEI RAMEN RON PP

before the ramen boom started in Manila thanks to their soup made with Ukokkei chicken, a rare Chinese bird, and a special sauce ordered (salt), and miso. Their soup is dark but easy to drink. The shop closes

- O 11:00 am − 2:30 pm, 5:00 pm −10:30 pm, Monday − Saturday / 11:00 am − 2:30 pm, 4:00 pm −9:00 pm, Sunday

GO-EN

© 12:00 pm − 11:00 pm, Monday − Thursday / 12:00 pm − 12:00 am, Friday − Sunday (last order is 30 minutes before classing)



PP

RAMEN DAISHO

noodles, all of which are standard options for Hakata noodles. Choose

- O 10:30 am- 10:00 pm (last order is at 9:40 pm

P P

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This is a ramen shop that offers true Hakata Ramen. They began business 28 years ago, and their policy is never to use MSG. They only use pork bone broth for their soup along with a special sauce shipped straight from Japan. This gives their soup a lot of flavor without being too salty. Their thin noodles go down easy and work well with the soup. Try their basic ramen, the Uma Uma Ramen.

- 2. 2/F, Uptown Parade, 9th Ave., Bonifacio Global City, Taguig © 02-800-1729
- 11:00 am 11:00 pm, Sunday Thursday; 11:00 am 2:00 am, Friday Saturday

Uma Uma PH

One bite gyoza (P140)

KENSHIN

PP

This Japanese izakaya stays open late, perfect for those who work until dawn. Known for their DIY Takoyaki, their most popular ramen is the spicy miso ramen (P249). There are many fans of this spicy soup which contains plenty of vegetables and is made from special miso, with some customers looking for more spice!

- ₾ G/F, The Linear Yakal St., Makati © 0949-883-1200 / 0917-551-4605
- O 11:00 am 3:00 am

Spicyniso ramen (P228)

Ramen (P370) Gyoza (P150)

P P YASUMI RAMEN

A small noodle shop in a corner of San Juan City, Oyasumi Ramen noodles. They top their ramen with spinach, roast pork, and seaweed, plenty of black pepper.



MITSUYADO SEIMEN PP

- 11:00 am 11:00 pm (Last order at 10:30 pm)





NIKUMARU

PP

ramen has a mild taste and are more traditional than most ramen

- O 11:30 am 11:00 pm, Sunday, Monday, Wednesday, Thursday / 11:30 am 12:00 am, Friday and Saturday





Deep-fried breaded pork roll (P295)

RAMEN NAGI

PP

A popular ramen shop chain that opened in Manila in 2013, Ramen Nagi serves four kinds of ramen. Butao is based on pork bone broth, Kuroo uses much garlic will be put in, and what toppings go with your ramen by filling

- out the order sheet.

 9. 5/F SM Aura Premier, McKinley Parkway, Bonifacio Global City, Taguig # Ramen Nagi Manila





leppan Itamesh (Soy Sauce Flavor/P415, Garlic Flavor/P280)

RAMEN KAGETSU ARASHI

PP

slow-cooked pork bone soup and is served in smaller-than-usual sizes,





Gyoza (P120 for 3 pcs, P200 for 5 pcs)

MENDOKORO RAMENBA PP

the menu, all you need to do is sit and wait. Their popular shoyu



Gyoza (Chicken/P220, Black pork/P240)

Santouka

PP

© 02-728-1381

en (P420)



Gyoza (P180)

RAMEN YUSHOKEN

branches in Alabang and Cebu. Their pork bone broth takes 12 hours Ramen (P420), and the Tantan-men (P400).

Gonghu Ankake Ramen (P360)

SEKITORI JAPANESE

.

. .

Sekitori's specialty may be their Chanko hot pot, but they still make great noodle dishes. They serve 5 kinds of noodle dishes as ramen. Their most popular ramen is the Gomoku Ankake or chop-suey ramen (P330). Their soup is made from chicken, pork, pork bone, vegetables, and fruits and is stewed for five hours, similar to their Chanko hot pot. It's topped with a lot of vegetables, shrimp and pork. It's great for sharing, thanks to its large serving.

- O 12:00 pm − 2:30 pm / 5:00 pm − 12:00 am
- Japanese Restaurant Sekitori



IPPUDO

PP



kkoryu Fukuoka Ramen

PP

Operated by a big ramen chain "YS Food (Yamagoya)", they began serving ramen 40 years ago.
They are famous for their tasty Chikuho-ramen, which consists of





Gyoza (P120 for 3 pcs, P220 for 6 pcs)

Garlic Paitan Ramen (P390)



Pan-fried/Boiled Gyoza (P160)

TSUKUMO RAMEN

PP

Tsukumo Ramen made their name with their ramen topped with a They also have the Marukyu Tomato and Cheese Ramen, but if you're

KICHITORA OF TOKYO

from their menu is their Black Garlic Paitan Ramen, judiciously topped

Buta + Wagyu

B B

This restaurant at SM Aura in BGC offers the finest A5 Wagyu beef and free range pork. Jerome Lim, a chef of Butamaru in Alabang, has brought over some of the basics from their kitchen at Butamaru. Try their Tonkotsu Ramen (P415) with homemade al dente noodles and roasted organic pork. We recommend their crunchy fried Wagyu dumpling with pork and A5 Wagyu as a side dish.

9 5/F, Skypark Dining, SM Aura Premier, Bonifacio Global City, Taguig
Buta+Wagyu

© 02-946-7262 / 0977-820-7262

O 10:00 am - 10:00pm

KENJI TEI Ramen House

PP

This restaurant's ramen is simple and straightforward. We recommend getting their shoyu ramen with its easy-to-drink soup. Their straight noodles are easy to eat with the broth. Their Kastudon is popular with Japanese customers, which could be a sign that you will also like it.

- © 02-556-8805
- O 11:00 am − 10:00 pm, Sunday − Thursday 11:00 am − 11:00 pm, Friday- Saturday
- Kenji Tei Ramen House







oza (5 pieces/P120)

Yoshida Seimen Yokohama Ramen

PP

- 11:30 am 2:00 pm, 5:30 pm 10:00 pm



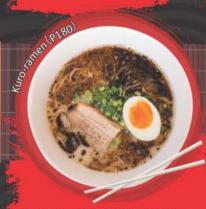
Shoru zamen (Regular-P258 / Large P346)



HANAMARUKEN

PP

- O 11:00 am 9:00 pm, Monday Friday / 10:00 am 10:00 pm, Saturday / 10:00 am 9:00 pm, Sunday





RAMEN KURODA

PP

This ramen shop located in BF Homes has become a local favorite with Ramen, which features their tonkotsu broth combined with special customers; kuro (black sesame seeds and garlic), aka (spicy), and shiro (mild and salty). Their Basic Ramen costs P180 for every bowl, while their Shiro Chashumen is at P230, which comes with three extra slices of pork.

2. 96 Aguirre Ave., Phase 2, BF Homes, Paranaque

- O 11:00 am − 2:30pm / 5:30 pm − 9:30 pm





oza (6 pieces/P98)

Tamagoya!

PP

restaurant because they provide affordable yet delicious ramen. Their Tamagoya Ramen (P198) is a hit with Japanese customers because it

P P P P800 - 1,500

PPPPP1,500-P2,000 PPPPPPP2,000 & above

JCB Deals!





- Westgate, Alabang, Muntinlupa City
- (02) 887-4255
- 11:30AM~10PM

*Discount valid for dine-in only

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OFF



- Molito Lifestyle Complex, Alabang,
- Muntinlupa City (02) 828-8477
- 11AM~11PM
- facebook.com/chairmanwangs

*Discount valid for dine-in and take-out only.

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- Robinson's Ermita ((02) 247-0093 facebook.com/CoColchibanyaPH

KICHITORA

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- 2/F, SM Megamall, Mandaluyong City
- (O2) 775-1100
- 2/F, Glorietta 5, Makati City
- (02) 555-1288
- 3/F, Bonifacio High Street, Central Square, Taguig City
- (02) 946-3835

*Discount valid for dine-in only

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- 22 Jupiter St., Bel Air, Makati City (02) 511-1390, (02) 511-1759
- 11AM~11PM
- Blue Bay Walk, Pasay City
 (02) 843-4329 (11AM~11PM)
- G/F, Venice Grand Canal Mall, McKinley
- Hill, Taguig City (02) 813-8917 (01) 11AM~11PM(Mon~Fri); 10PM~11PM

*Discount valid for dine-in only.

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- 2/F, Greenbelt 3, Makati City
- (02) 754-8018 11AM ~ 11PM (Sun~Thu), 11AM ~12AM (Fri~Sat)
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*Discount valid for dine-in and take-out only.

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- Power Plant Mall (0917-512-5989
- Shangri-la Plaza Mall (02) 634-3231
- Alabang Town Center (02) 556-8498 Greenbelt 5 (02) 501-3759
- © Eastwood Mall (0917-794-8482
- UP Town Center ((02) 990-0305

*Discount valid for dine-in and take-out only.

CARUSO

10%



- LRI Bldg., 210 Nicanor Garcia St., Poblacion, Makati City
- (02) 895-8790, (02) 895-2451
- 11:30AM~2:30PM, 6PM~11PM

*Discount valid for dine-in and take-out only.

FUKUDAYA

10%



- Unit 7, The Plaza, Arya Residences, Mckinley Parkway, Fort Bonifacio, Taguig City
- (02) 800-3563, 0927-264-0171
- 11AM~3PM, 6PM~11PM Facebook: @FukudayaPhilippines

*Discount valid for dine-in and take-out only.



- Herald Suites, Makati City
- (02) 759-6270
- 6PM~10:30PM (Mon~Fri), 5:30PM~10PM (Sat~Sun)

#Discount valid for dine-in and take-out only.
 #Discount valid during dinner time only.

KENJI TEI



- 3/F, Greenbelt 5, Ayala Center, Makati City (02) 745-3098
- G/F, Alabang Town Center, Service Road, Filinvest City, Muntinlupa City (02) 246-9069 ext:730
- Solenad 3, Nuvali, Don Jose, Santa Rosa, Laguna (C) (049) 258-0727
- Facebook: @keniitei *Discount valid for dine-in and take-out only.

MANGETSU

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- 38 Jupiter St. Bel-Air Village, Makati City
- (02) 478-3292, (02) 576-5034
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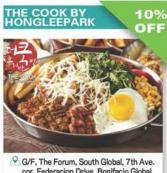




- Ayala Center, Makati City
- (02) 757-3678 to 79
- 11AM~2PM, 6PM~10PM
- Facebook: @SUGIJapaneseRestaurant

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- cor. Federacion Drive, Bonifacio Global City, Taguig City
- (02) 273-0520
- 11AM~11PM
- facebook.com/thecookbyhonglee-

*Discount valid for dine-in and take-out only.



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- Muntinlupa City
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- 5/F, Resorts World Manila, Pasay City (02) 823-3212
- 9 5/F, Rustan's, Makati City
- (02) 710-8588

*Prior reservation is recommended.





- G/F, SM Jazz Mall, Makati City (02) 843-3426
- 5/F, Pan Pacific Hotel, Malate, Manila
- (02) 522-8490, (02) 522-8497

*Prior reservation is recommended.





- 5/F, Jipang Building, Networld Hotel,
- Pasay City (02) 536-7777, (02) 536-5830
- 11AM~7PM
- NAIA Terminal 3
- (02) 846-7193
- O 24 Hours

*Prior reservation is recommended.

THE WINGS

15%

%Prior reservation is recommended.

15%



- 4/F. NAIA Terminal 3. Paranague City
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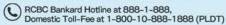
- BDO Customer Contact Center at 631-8000, Domestic Toll-Fee at 1-800-10-6318000 (PLDT) or 1-800-3-6318000 (DIGITEL)
- www.bdo.com.ph

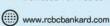






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≥2/F, Wumaco Building 1, Quadrant 3, 9th Avenue, Bonifacio High Street, Bonifacio Global City, Taguig © 02-873-3333 / 0917-530-6666 @Monday 11:00 am - 9:30 pm

Tuesday to Sunday 11:00 am - 10:30 pm

botanteacafeph.com

■@Botanblackcafe

Botan Black Café also accept credit cards such as Visa and Master Card.





Fresh Fruits Waffle (P260)









Corner Tree Café

Corner Tree Café serves vegetarian comfort food, loved and appreciated by vegetarians and meat-lovers alike. This cozy restaurant – tucked in a tiny corner of Jupiter Street in Makati offers dishes that will appeal even to the pickiest eater.

Try the popular Baked Tofu Walnut Burger, one of their best-sellers and pair it with a glass of wine or your choice of been

Corner Tree Café is recognized as one of Asia's Best Restaurants by the Miele Guide of Asia and considered one of the best—if not—the best vegetarian restaurant in the city by critics and fans alike.

- © 02-897-0295
- 3 11:00 am-10:00 pm (Daily)
- @ cornertreecafe.com/
- Corner Tree Cafe



Afternoon Tea (P630) comes with three layer of different kinds of bread





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Fax: 726-7732

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Alabang, Muntinlupa City Tel: 850-3967 Fax: 850-3721

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Tel: 426-8315 / 415-5532

Fax: 925-0672

SÄNTIS SILANG

Km. 52, Buho, Silang, Cavite Tel: (046) 414-2337/514-5120

Fax: (046) 414-1694 Mobile No: 0927-696-1825

SÄNTIS ROCKWELL

RS 120 & 121, Joya at Rockwell, 28 Plaza Drive, Rockwell Center,

Makati City

Tel: 403-0144/403-0688

Fax: 403-0140

SÄNTIS ORTIGAS

G/F Unit SC-R1 & R2 Capitol Commons, Meralco Avenue, corner Shaw Boulevard,

Ortigas Center, Pasig City

Tel: 631-2068 Fax: 650-0638

SÄNTIS CORINTHIAN HILLS

Unit 104, Upper Ground Floor Corinthian Hills Club House, Temple Drive, Brgy. Ugong Norte, Quezon City

Tel: 637-9745 Fax: 637-9744

SÄNTIS BONIFACIO GLOBAL CITY

Lower G/F, C3 Bonifacio High Street Central, Ronifacio Global City Taguig City

Bonifacio Global City, Taguig City

Tel: 478-6931 Fax: 478-6739

SÄNTIS STA. ROSA

Unit 01 Ground Floor Paseo 2, Paseo de Santa Rosa, Sta. Rosa, Laguna

Tel: (049) 502-1102 Fax: (049) 502-2067

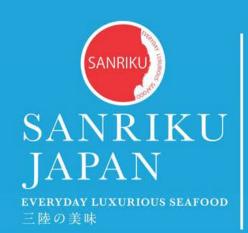
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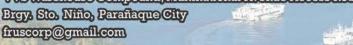


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It's only for customers who reserved table more than 6 persons. ase tell us. "Primer Magazine" when you make reservations, imo is only one time for a group. Period of valid until June. 9, 2017. (We cook in kitchen after serving)



Starmall Las Pinas G/F CV Starr Ave. Business Hours: 11am - 12am

For Reservation 094 9883 1200

091 7551 4605

Find us on Facebook kenshin.ph

MAKATI BRANCH The Linear Makati G/F, Yakal st. Business Hours: 11am - 3am

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Total Japanese Cooking Solution Mc Asia Foodtrade Corporation

Total Japanese Cooking Solution

Mc Asia Foodtrade Corporation is the leading supplier of food items, kitchen utensils, industrial cookware, and commercial kitchens in the Philippines. They have been wholesaling products to restaurants, hotels, caterers, and grocery stores Mindanao. Available products are basic seasonings such as soy sauce, wasabi powder, mayonnaise, wheat flour, cooking wines, etc. Mc Asia also sells high quality Japanese equipment like kitchen and dining wares. Customers can buy anything necessary for restaurants such as dried goods, cans and seasoning. There is also a wide variety of Japanese sake for sale, just name the brand that you want



Mc ASIA Foodtrade Corporation No.16 Dagot St., Barangay Manresa, Quezon City TEL: 02-990-5141/02-413-8893 FAX: 02-355-9285 Business Hours: 8:00AM - 6:00PM Holidays: Sundays E-mail: mca.mcasia@yahoo.com, mcasiafoodtrade@yahoo.com.ph





PRODUCTS

- Japanese seasoning Noodles Seafood
- Frozen Meat Products
- Vegetables
- Sake Whisky

Also available: Asian and Italian seasoning products with common parking area accessible to malls and public transportation

G/F 1 Juno Cor. Makati Avenue, Bel-Air, Makati City

HAZELNUT PRALINE CRAQUELIN CREAM PUFF



Chef Annalyn Chua Go

Born and raised in the south, Chef Anna has been around the kitchen since 2004, but it took her eight years, after completing a degree in computer programming, to finally pursue her true passion, and study culinary arts at Global Culinary and Hospitality Academy. Since then, her dedication for her craft has pushed her to work through the ranks, from a line cook to a corporate chef at a famous Italian restaurant chain in the Philippines. She also worked at other notable restaurants and hotels, like Tanabe Japanese Restaurant and Millies Microtel Suites and Inns by Windham. Chef Anna now works as an Executive Sous Chef at Vikings Luxury Buffet Megamall Branch where she crafts world-class masterpieces with raw passion and love for the art of cooking.

Address: Vikings Luxury Buffet-Megamall 4th Floor, Mega Fashion Hall, SM Megamall, Mandaluyong City

Ingredients:

For Hazelnut Praline Pastry Cream

% cup caramelized roasted and skinned hazelnuts % cup fresh milk

2 cups heavy cream % cup sugar, granulated % cup cornstarch

6 pcs eggyolk ¼ cup butter Praline paste

For garnish:

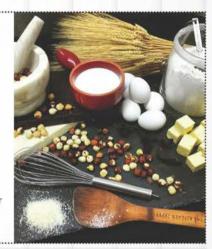
Meringue Halved hazelnuts Chocolate curls

For Craquelin (cookie crust)

1 cup brown sugar 1 cup all purpose flour 3 tbsp almond flour 1/3 cup butter, cold (cut into pieces)

For Pâte a Choux

1cup + 2 tbsp water
1/2cup butter, room
temperature
1/4tsp salt, iodized
1cup all purpose flour
5pcs. Whole eggs





Procedure:

- Crush hazelnuts, then add in milk. Whisk mixture, heavy cream, sugar, and cornstarch in a saucepan. Add the egg yolks. Heat mixture, then add the butter once it thickens.
- (Craquelin) In low mixer speed, combine the dry ingredients. Add the butter and mix until blended. Roll out until 1/16 inch thick. Cut into small circle.
- Melt the butter on heat, with water and salt. Let it simmer, then rapidly mix in flour, until dough is smooth. Remove from heat then add eggs. Transfer the choux to a pastry bag then chill for 20 minutes.
- Pipe choux, then place the cookie on top. Bake for 30-35 minutes in an oven preheated to 350°F.
 Lower heat to 325 °F then bake for 10 minutes.
- 5. Fill the puffs with pastry cream, then garnish.

Want your easy home-cooked recipe to be featured in Philippine Primer magazine? Send your recipe via email at information@primer.ph. (Subject: Feature my Recipe)



Located at Food Street, SM Southmall Las Piñas City

Reserve now! **&845-4647**







2 Magellan's Cross

Magellan's Cross was named after Ferdinand Magellan, a Portuguese explorer in 1500s. It is Cebu's most popular historical landmark located along Magallanes St., and is a symbol of our country's shift from nature worship to Christianity. Stories and records talk of a cross that Magellan supposedly planted upon arriving in Cebu, where he was met by Rajah Humabon, the chief of Cebu's tribes, and the first to convert to Christianity.

△ Magallanes St., Cebu City



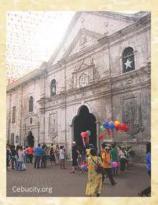
O Cebutop

Cebutop offers various flights which include the following: A Course, wherein for 45 minutes you can get to fly over Chocolate Hills in Bohol, see coral reefs and some islands around Cebu-Bohol. There is also B Course, it includes Tarsier Sanctuary and lunch at Loboc River Floating restaurant. For C Course, the tour will be in Bantayan. There is also a D Course for Leyte Tour. The E Course is a Siquijor Tour with lunch at Coco Groove

DODDO

Resort.

@www.cebutop.jp



3 Santo Niño Church

Established in 1565, Basilica del Santo Niño Cebu is the oldest Roman Catholic Church in the Philippines. The place where it was built was where the image of Sto. Niño was found at the time of Miguel Lopez de Legazpi's expedition in the island. This church was designated as a basilica in 1965 by Pope Paul VI. The church acts as the Sanctuary of Sto. Niño de Cebu, the oldest religious image in the Philippines.

& Santo Nino Chapel Lane, Cebu City



Sinulog Festival

Another thing that Cebu is known for is the Sinulog Festival. A celebration made in the name of Santo Niño de Cebu, it is legendary for its street dancing competition, a tourist attraction itself. It happens every third Saturday of January, and always fills the streets of Cebu with festive cheer, especially during the Grand Parade: the highlight of every Sinulog Festival since its transformation in 1981.

Mactan Shrine

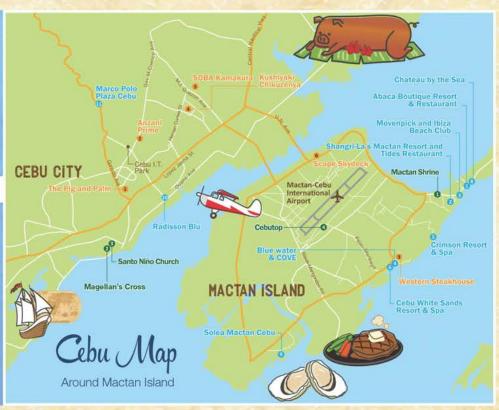


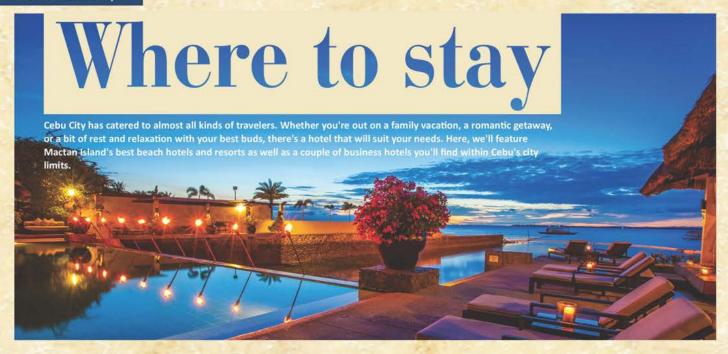
How to get there

Getting to Cebu is pretty straightforward. You have two ways: by air or by sea. Direct flights lasting an hour and a half are available daily from NAIA to Mactan-Cebu International Airport, the main entry point for Cebu City and the island of Cebu.

If you prefer a more affordable route, you can go by sea and hop on board a ferry, though these trips will take between 22 - 24 hours. You can also opt to go by bus, but that will take several transfers (not to mention having to go through several islands), but it is the more scenic route.





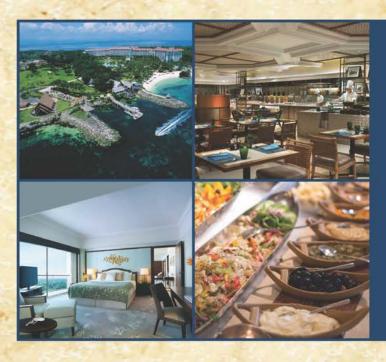


Abaca Boutique Resort & Restaurant

Abacá, one of the most exclusive boutique resorts you can find in the country is located in the beautiful central Philippines on Mactan Island. Abaca has only eight rooms in total so you can fully enjoy their amenities without having to experience crammed full situations inside the premise. The rooms are elegantly designed with ethnic touches and style of tropics. All room rates are inclusive of complimentary services such as round trip airport transfer, use of fitness facility, use of ocean kayaks, etc. Its in-house bar and restaurant provides a full service California-Mediterranean inspired menu to both its guests and walk-in customers. The restaurant uses only the finest local and imported ingredients which are mostly sourced locally in support of the local farmers of Cebu. Enjoy their selection of oven roasted meats and seafood, homemade pizzas and pastas, freshly baked breads, tapas, and an array of salads and appetizers. They also serve top quality wines and beer.

- 🕒 Punta Engaño Road, Lapu-Lapu City, Cebu
- © 032-495-8456
- O Check in & Check out: From 2:00 PM- Prior to 11:00 AM
- ☐ relax@abacaresort.com
- www.abacaresort.com
- f Abaca Boutique Resort & Restaurant





Shangri-La's Mactan Resort and Tides Restaurant

This award-winning deluxe resort is an exciting refuge for nature lovers making it a favorite holiday destination throughout the years for its sophisticated vibe that only Shangri-La can bring. With 530 guestrooms and suites, all of Shangri-La's accommodations give a spectacular view of the greenery and outlying islands surrounding Cebu. It houses a Presidential Suite, two Shangri-La specialty suites, and the Ocean Club found atop the resort's Ocean Wing. There are also eight Deluxe Family rooms perfect for big groups. As Shangri-La's Mactan Resort's in house restaurant, Tides is in the frontline for being the resort's all-day dining restaurant. Open daily for breakfast and dinner during weekdays and lunch on weekends, Tides offers international signature dishes which will surely be loved by all their guests. Some of their food include Seafood on Ice with Signature Dipping Sauces and Homemade Kimchi Bar for their Salads and Starters, Parmesan Wheel Risotto, and Cebu's favorite roasted pork (Lechon Baboy) for their main dishes.

- 🗷 Punta Engano Road, Lapu-Lapu, Cebu
- © (032) 231-0288
- O Check in: 14:00, Check out: 12:00

f Shangri-La's Mactan Resort and Spa









📵 Mövenpick Hotel Mactan Island Cebu & Beach Club

BBBBB

Mövenpick Hotel Mactan Island Cebu is one of the most scenic destinations in the Philippines. This 5-star Mediterranean-inspired beachfront hotel, with 245 rooms and suites, offers contemporary style with a fun and fresh appeal for both leisure and business travellers. Ibiza Beach Club is the premier venue for the most sought after events on the island. Located at the end of the marina, this stylish social hub offers lifestyle dining accompanied with dance music by resident DJ's and a showcase of world-class themed performances. Gastronomes are in for a treat with its Balearic-inspired signature 15-course grill, a selection of Mediterranean tapas, and more. Aside from spectacular ocean views and architectural design, the night scene at Ibiza Beach Club takes its charm and sophistication from a combination of visual and musical elements.

- ▲ Punta Engaño Mactan Island, Cebu Philippines
- © 032-492-7777
- ☑ hotel.cebu@movenpick.com
- www.movenpick.com
- f movenpickhotelmactanislandcebu

Bluewater Maribago Beach Resort & The Cove

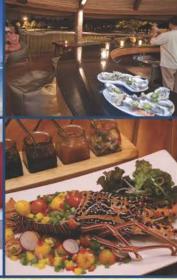
Established in July 1989, Bluewater Maribago is a proud member of the Bluewater Resorts group, a wholly Filipino-owned chain of resorts showcasing the best of Filipino culture. The resort features a total of 170 rooms and offers an array of outdoor and indoor activities that the whole family will surely enjoy. Bluewater Maribago also boasts of its 1.1-hectare private island that provides resort guests with an additional area to bask under the sun. Its premiere in-house restaurant, The Cove is also a must-try if you want to dine and enjoy both the view of the sea and its freshest bounty. It is attracting a lot of tourists because of its unique concept where one can choose from their selection of live and fresh seafood straight from seawater aquariums. The whole restaurant, which can accommodate a maximum of 60 persons, offers ala carte, lunch, and dinner menus.

- Buyong, Maribago, Mactan Island, Lapu-Lapu City 6015
- © 032-402-4100
- bluewater.com.ph
- f Bluewater Maribago Beach Resort

BBBBB















🏮 Crimson Resort & Spa

BBBBB

A Balinese-inspired resort, Crimson Resort & Spa is a 6-hectare beachfront resort situated within Seascapes Resort Town, a housing complex set along the beaches of Mactan Island. Designed like a small beachside town, the resort gives you a true island feel without having to fly off or ride a boat to a remote island in the middle of the sea. They have 290 rooms split into three categories: deluxe rooms, deluxe garden rooms, and villas. Their villas are all stand-alone rooms each with its own living and dining area along with a plunge pool. Deluxe Garden Rooms, on the other hand, are set amongst the gardens of the resort, while deluxe rooms are situated within their 2-storey structures. Crimson Mactan has its own stretch of pristine white sand beach, a three-tiered infinity pool, and four places for you to engorge yourself with some of the best food on the island: Saffron Café (international lunch and dinner buffet), Tempo (seafood and Halal cuisine), Azure Beach Club (modern Asian bar), and Score Sports Bar.

- ▲ Seascapes Town, Soong, Lapu-Lapu City, Mactan Island
- © 032-401-9999 / 032-239-3900
- www.crimsonhotel.com/mactan
- f Crimson Resort and Spa Mactan



6 Cebu White Sands Resort and Spa

Cebu White Sands started out as a simple day-use resort with cottages scattered along the coast. As the resort got more popular, people started asking for longer stays, prompting the addition of its first 5 rooms. Today, the resort has a total of 86 rooms and what is probably the best spa within Cebu. The resort itself projects a Filipino atmosphere. Its three buildings – the Heritage, Courtyard, and Mabuhay – all show different stages of its progress but remain true to its Filipino setting. Incidentally, it's also the first building erected by the resort, hence the emphasis on retaining that traditional Filipino home theme. The resort features two pools, one of which is open to day-use guests. They also have their own restaurants: Patio Gavino and Buena Vista Restaurant. Patio Gavino offers international cuisine and is the first thing you'll see after checking

- Cebu White Sands, Maribago Beach Looc, Maribago, Mactan Island, Cebu
- © 032-268-9000

BBBBB

@ www.whitesands.com.ph

doubles as a sports bar.

If Cebu White Sands Resort and Spa

Pulchra Resorts

Pulchra means "beautiful" in Latin and that speaks very clearly for Pulchra Resorts in the Queen City of the South. This nature-inspired resort offers calm and relaxing ambiance that helps to unfold one's inner peace and unravels one's inner treasures — a path towards true beauty. Pulchra's landscape, villas, and facilities were designed keeping in mind the balance of nature. They have Lagoon Suite, Pool Garden Villa, Seafront Jacuzzi villa, Two Bedroom Pool Villa. Pulchra has 6 in-house restaurants: Ventus, Ripa, Opus, Beach Dining, Fons, and Luna that will surely delight your dining experience. These restaurants have a great variety of healthy and tasty menu, complimented with signature drinks and finest selection of wine.

- ▲ San Isidro, San Fernando, Cebu 6018 Philippines
- © 032-232-0823 to 0825 / 032 488.8049
- ☑ info@pulchraresorts.com / cebu.jp@pulchraresorts.com
- www.pulchraresorts.com
- F Pulchra Resort, Cebu











Chateau by the Sea

Located in the island of Mactan along the shoreline of Punta Engaño, Chateau by the Sea is definitely an expert at transforming events into premium and priceless moments in this modern seaside events complex. Chateau by the Sea's boutique hotel, The Residence, features eight spacious and cozy bedrooms that depict timeless tropical elegance with touches of modern Filipino artistry. You can choose among three of their room categories: Superior, Deluxe, and the Ocean View. The Residence also features an infinity pool – perfect for a well-reserved vacation or a weekend staycation by the sea.

- 🗷 Brgy. Buot, Punta Engano Lapu-Lapu City Cebu 6015
- © 032-517-2000 / 032-505-7701 / 0917-306-2900
- ☑ celebrate@chateaubythesea.ph
- www.chateaubythesea.ph
- f Chateau by the Sea











🧐 Solea Mactan Cebu Resort

PPP

Just a stone's throw away from the Best Western Sandbar premise is the SOLEA Mactan Resort, the newest addition to Best Western Sandbar's extensive assortment of hotels. This marvelous Mactan hotel boasts 225 contemporary designed rooms and suites - including 12 Superior Garden Rooms, 200 Deluxe escaping stress rooms, 14 beautifully appointed suites, and a presidential suite to boot. They have 6 child friendly pools to choose from and if you're feeling a little active under the sun, you can also try snorkelling, kayaking, volleyball, board and video games, and fish feeding!

- Wahing Street , Brgy Alegria, Cordova, Cebu
- © 032-517-8889
- m www.soleamactan.com
- f Solea Mactan Cebu Resorts



🥨 Radisson Blu Cebu

Radisson Blu takes pride as a first-class, full service hotel combining stylish and contemporary approach to design. Located minutes away from Mactan-Cebu International Airport, Radisson Blu is a perfect accommodation for tourists as it is also near business hubs, seaport, commercial centers, shopping malls, and cultural sites. Armed with contemporary and elegant accommodations, Radisson Blu has 400 guest rooms, each of these rooms include amenities such as memory foam bed topper, Cable TV. electronic safe, mini bar, coffee and tea making facilities, iPod dock, bathroom amenities, and internet access.

- 🕰 Sergio Osmeña Blvd., cor. Juan Luna Ave., Mabolo, Cebu City
- © 032-402-9900 / 032-505-1700 / 032-402-9999
- ③ reservations.cebu@radisson.com
- @ www.radissonblu.com
- f Radisson Blu Cebu



💶 Marco Polo Plaza Cebu

Dubbed as Cebu City's finest, Marco Polo Plaza Cebu is considered a landmark in Cebu. Marco Polo is an urban resort and business hotel offering a panoramic view of the city, the Mactan Channel and neighboring islands. This 24-storey hotel is just 25 minutes away from the Mactan International Airport and 10 minutes from the main business district and malls. Marco Polo Plaza Cebu has 329 guest rooms with 20 suites having spacious bathrooms, fine amenities, and modern features. Their rooms are well-equipped with cable TV, hot and cold shower, in-room safe, coffee and tea making facilities, mini-bar, and 24-hour room service.

- & Address: Cebu Veterans Drive, Nivel Hills, Apas, Cebu City
- © 032-253-1111
- www.marcopoloplazacebu.com
- f Marco Polo Plaza Cebu

Best Western Sand Bar Resort

- ♠ Victor Wahing Street, Alegria Cordova, Cebu
- Q 032-517-9998
- mww.sandbarcebu.com

Cordova Reef Village Resort

- & Sitio Bantayan Poblacion, Cordova Cebu
- Q 032-238-1878
- www.codovareef.com

Costabella Tropical Beach

- Buyong, Mactan Island, Cebu 6015
- © 032-517-9998
- www.cotabellaresort.com

JPark Island Resort and Waterpark

- M.L. Quezon National Highway,
- © Cebu
- O 032-494-5000
- @ www.jparkislandresort.com

Pacific Cebu Resort

- & Suba-basbas, Lapu-Lapu City, Mactan,
- © Cebu, Zip 6015
- O 032-495-6601
- www.pacificcebu-resort.com

Plantation Bay Resort & Spa

- A Marigondon, Mactan Island,
- (Cehu
- O 032-505-9800
- plantationbay.com/japanese

Vista Mar Beach Resort and Country Club

- @ Dapdap, Mactan Island, Cebu,
- O Lapu-Lapu City
- O 032-236-01960
- @ www.vistamarbeachresort.com

Where to eat

Lechon may be king in Cebu, but there's more to the city than its legendary roast pig. From the best places to get mouth-watering pieces of steak to some of the best Japanese food around, Philippine Primer got you covered with options scattered throughout the Queen City of the South. If you're still hungry for lechon, we've also got a couple of recommendations to satisfy your cravings.

O The Pig & Palm

Found at the Cebu Business Park, The Pig and Palm is quite a scene stealer for its interesting take on modern dining. This unassuming hole in the wall restaurant is a place you would want to spend afternoons with a great meal and casual dining. The Pig and Palm is a tapas bar that goes for a "social dining" kind of experience. Frequently changing their menu, the restaurant owned by Michelin-starred British chef Jason Atherton (who was a former Executive Chef of highly-regarded British celebrity chef Gordon Ramsay) keeps on creating new dishes so customers would keep interested on what they have to offer the next time you visit. Their menu is composed mostly of Asian dishes however they constantly introduce something

⊕ G/F MSY Tower, Pescadores Road, Cebu Business Park, Cebu City
 ⊚ 0917-657-6866

⊙ 9:30 am to 12:00 mn (Tuesday - Sunday

new to the palate of every guest who visits the place.

- thepigandpalm.ph
- II The Pig & Palm





Roast chicken, sweet corn pearl barley, charred leeks, popcorn crumble (P760)





2 Anzani Prime

00000

Steakhouses may be a dime a dozen in Metro Manila, but the Queen City of the South has yet to adapt to this growing trend... that is, until you discover Anzani Prime. Ran by Italian chef Marco Anzani, Anzani Prime focuses on meats as emphasized in their slogan: "Where steak worlds meat." Anzani Prime serves only the best kinds of beef: Angus, Austrailian, Wagyu, and even MB5 Striploin. As with any high class restaurant, they have two different sets of menus: the lunch menu, served from 11:30 am – 2:30 pm; and the dinner menu, served from 6:00 pm – 11:00 pm. Though each menu may look similar, there are things that you would normally only get from their lunch menu.

♣ 2/F, The Tinderbox, Gov. Cuenco Ave., Cebu City
♠ 032-888-7921

⊙ Lunch: 11:30 am - 2:30 pm, Dinner: 6:00 pm - 11:00 pm

Western Steakhouse

Located in Maribago, Lapu-Lapu City, Western Steakhouse is all about the flavour, authenticity, and savoury that could top off the list of best restaurants to try in the beautiful city of Cebu. Operated by Yuki Kimura and Reiji Toda, two Japanese nationals who are both blessed with a penchant in gastronomic exploits. The uniqueness of this restaurant lies between its concept and invaluable service. The whole interior is decorated with wooden, countryside-inspired wall accents. Western Steakhouse is also the only steak house in town having the Certificate of Excellence from tripadvisor.com. As the name suggests, Western Steakhouse serves 100% U.S. Angus Beef Steaks from tenderloin, rib eye, sirloin, burger steak and topblade. Dinner rate ranges from P490 and up depending on the choices or sizes of the meat. For lunch set menu, they have P280 up to P420.

Buyong Road, Maribago, Lapu-Lapu City, Cebu

© 032-495-3883 / 0998-414-1170





6 Kushiyaki Chikuzenya

000

Filipinos and Japanese have a shared love for food, especially grilled food and table cooking. It's quick, easy, and very social: another thing that Filipinos and Japanese have in common. Kushiyaki Chikuzenya is the best place where you can enjoy traditional Japanese barbecue or kushiyaki and other regional cuisine from the Land of the Rising Sun, particularly from the Fukuoka prefecture, which used to be known as Chikuzen. Their bestselling hot pot, the Motsunabe (P580), is rich and flavorful, thanks to the high grade beef they use for the dish. Combined with high-quality fresh vegetables, this makes for a very hearty meal. Our tip: once you've eaten up the beef and veggies, ask your server to use the broth as a soup base for your ramen or porridge.

- © 032-239-8976 / Mobile 0920-229-7923
- ⊙ 11:30 am 2:30 pm, 5:30 pm 10:30 pm; open daily
- Kushiyaki Chikuzenya

🛭 SOBA Kamakura

When Filipinos start asking about Japanese noodles, they usually think of ramen. A dipping type of noodle dish, you may have seen it in some Japanese restaurant menus, but only one place serves authentic, fresh soba: Soba Kamakura. The name comes from where the owner and chef used to live. Mr. Hiroyuki Sakata has been in the country for several years. Inside the restaurant, there's a sense of tradition and modernity that will keep you coming back regardless of how "hidden" Soba Kamakura is. Their bestselling soba is made to order, only being prepared when the customer asks for it. The buckwheat noodle used is healthy, one of the things they emphasize at Soba Kamakura. A level of freshness never before seen in other Japanese restaurants in Cebu keeps people coming back to Soba.

- 9 E.C. Bldg., Greenhills Rd., Casuntingan, Mandaue City
- © 032-417-2471 / 0916-719-2512
- SOBA 鎌倉 Kamakura soba-kamakura.com



Scape Skydeck

Good food combined with an amazing view of the sea can make any foodie happy. Take it up thirteen floors and you've got an experience, which is exactly what you'll get at Scape Skydeck. Scape Skydeck is set at the 13th floor of Azon Residences, a residential condo in Lapu-Lapu City. Inspired by the owners' love for travel and food, Scape's menu features a fusion of international flavors given a Cebuano touch. The restaurant opens just as the sun sets, giving those who both love food and photography a chance to catch a glimpse of a sunset in Cebu's resort town. A dish that you should not miss from Scape is their Oyster Shooters and Chilean Mussels (P775). There's also the Salmon, mahi-mahi carpaccio, and tiradito entrée with ponzu sauce (P345) to complete your seafood extravaganza.

- Roof Deck, Azon Residences, M.L. Quezon National Highway, Pusok, Lapu Lapu City
- © 11:00 am 2:00 pm, 5:00 pm 12:00 mn daily
- O 0922-810-4550
- Scape Skydeck www.scapeskydeck.com

Popular lechon places in Cebu

Cebu is known for many things: the seemingly endless stretch of resorts at Mactan Island, the modernity of Cebu City, its affinity with dried mangoes, and having the best lechon or roast pig in the country.

Cebuanos say that lechon from other regions rely on the sauce. Several herbs and spices are added to the pig during the prep stage, giving it that distinct "Cebu-chon" flavor which does not need sauce. This gives them a leg up in the lechon game, since locals often say lechon from other areas are known for their sauce rather than the pig.

For Cebuanos, they get the best lechon at one of these three restaurants: Zubuchon, Rico's Lechon and CnT Lechon, both in Cebu City.



Zubuchon



Rico's Lechon



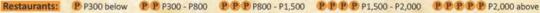
Cebu's Original **Lechon Belly**













HTTP://WWW.JTBPHILIPPINES.COM/HOME/

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Panasonic

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Ultra-Fine Bristle Brush **Deeply Unclogging Pores**



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Hair Dryer with Nanoe™ EH-NA455







ES2113



Eyelash



Facial EH-SA31



Cleanser EH-2513

www.panasonic.com/ph

Panasonic's Latest Beauty Product

Panasonic

Review and Testimony

Micro-Foaming Facial Cleansing Device

FH-SC50

Features



Warm make-up removal

Gentle application makes make-up removal easy and efficient.



Instant micro-foam generation in approximately 5 seconds

Micro-foam is automatically generated by adding foaming cleanser and water.





Ultra-fine bristle brush removes deep down dirt through daily cleansing.

The soft brush micro-tip bristles thoroughly cleanse clogged pores and make skin soft.



Review

I like that I can wash my face fine without taking too much time!

The best feature of this device is the "rich foam" cleanser. Before, I was using a lather net to create more foam. Now, I don't have to exert effort in getting rich foam. The creamy rich foam can clean my face without scrubbing my skin. Since the product is very light, I can use it with one hand while facing the mirror. It helps me easily wash my hairline and the area behind my chin. It has ultra fine brush bristles that feel very soft to the skin. The soft bristles thoroughly cleanse and remove dirt from the base of my pores, leaving my face clean and refreshed. I also

like the warm make-up removal function. I can simply apply my favorite cleansing product on my face then rub the make-up removal plate to my skin to help loosen those stubborn waxy make-up products. Panasonic Facial Cleanser gently cleanses dirt and oil from my skin and pores by warming my skin. I can feel the oil being removed smoothly and quickly gets absorbed into my skin. I never felt my skin so soft and relaxed until I used this cleanser.

I strongly recommend this item because it has a 3-in-1 function that thoroughly removes make-up, unclogs pores and cleanses my skin!





Yuka Shimodaira

I've been living in the Philippines since June 2016 because of my husband's work. I began looking for cosmetics that fit my sensitive skin, and I am interested in items related to beauty. I am happy to find beauty items that fit me.

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Willow's more modern lines relax in cottage style, instantly putting family rooms and casual living rooms in a vacation state of mind.

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Exquisite solid American black walnut takes the finest form in the Apex, with its slim reverse-beveled top that balances on a sculptural, crisscrossed tripod of notched and angled beams.

rate & Barrel takes pride in being an authority in home design with an expertise in entertaining. With a seasonal, fresh, and unique point of view on the latest trends, they remain a place that both their associates and customers are happy to call home. The company is known for its exclusive designs, excellent value, and superb customer service. In addition to a direct marketing division that services more than 90 countries, the company operates stores throughout the U.S. and Canada as well as franchise locations in Dubai, Mexico, Singapore, Turkey, Russia, and the Philippines. The brand's essence has translated perfectly to the omni channel era more than 50 years after opening its first

Global lifestyle brand Crate & Barrel is open for living, indoors and out, as it launches its Spring/Summer 2017 collection.

"The biggest trend in interior design and décor for 2017 is about inviting the outdoors in," says Crate & Barrel US VP for Merchandising Raymond Arenson. "This is the time of year to expand living spaces by flinging open the doors and furnishing outdoor space with indoor comfort."

"These modern outdoor living rooms break down the barrier between indoor and outdoor living – seeing the outside as not separate from the home but as an extension of it. We are calling this trend Open for Living," he adds.

With this, Crate & Barrel's style of the season focuses on The Great Room, where one can experience relaxed modern living and entertaining, indoors and out. There's a carefree lakeside mindset as The Great Room story continues with focus on the kitchen side.

The Inspired Kitchen go beyond the everyday foundations, now setting the home's décor and style statement with color and new furniture-level dining islands that create social flow in the living side of Great Room — whose doors now open to a Modern Outdoor Living Room. Living and entertaining, indoors and out becomes all fluid and seamless.

Colors, on the other hand celebrate this indoor/outdoor breakthrough. Navy's Making Waves as the Blue theme evolves from Fall 2016, to navy in combo with crisp bright White from Outdoor collections to entertaining tabletop.

Likewise, it's anything but neutral as this new trend for Spring 2017 plays up texture, scale, and sculptural profiles. An evolution of Fall 2016's White Wood Warm installation, this palette is anything but neutral, making a dramatic statement on its own or living comfortably with the blues.

The Inspired Kitchen is an opportunity to start the year off with a fresh color pop, showing the savvy stylist how to re-think and re-energize the everyday aqua and cream, blue and white, copper and marble, black and white, mint, pistachio – even white becomes a newer color with fresh texture.

Check out the Crate&Barrel Spring/Summer 2017 Collection in stores now.
Inventory of pieces selected to appeal to any taste. For more information, visit www.crateandbarrel.com.

Crate & Barrel stores in the Philippines are located at SM Mega Fashion Hall, SM Aura Premier and SM Makati.









Inanc Balci Lazada CEO/ Co-Founder

Mr. Inanc Balci was born in Istanbul, Turkey. He studied Engineering Economics in the United States and did Banking for three years in London, doing mergers and acquisitions. He came to the Philippines in 2012 when he co-founded Lazada.

How did Lazada begin?

When I was in London, I met some German investors who want to start an e-commerce company in five countries in Southeast Asia, namely Indonesia, Malaysia, Thailand, Vietnam, and the Philippines. I accepted their proposal, and I came to Philippines to start Lazada.

We started the company as a retail e-commerce company, which means that we used to buy from our suppliers and sell to our customers. We changed our business model in 2014 to a marketplace platform where merchants sell their goods directly to the customers using our platform - sort of like a shopping mall to reach out to as many customers as they can.

How many partnered merchants do you currently have?

We have thousands of active merchants in the Philippines that are using the Lazada platform to sell products to the customers.

How many visits do you have on your website every day?

We have more than 1 million daily average visitors on our website. In specific days it significantly increases for example in our birthday sale, we had more than 10 million people visiting the website in 3 days. You can also check the benchmark website and if you look on the top website in the Philippines, Lazada is the 7th most visited website.

How has Lazada fared in terms of competition with other companies in the same industry?

There are two main challenges in the Philippines for e-commerce. The first is logistics. The country's complex geography and the difference between traditional and e-commerce logistics make it very difficult to exist as an e-commerce company. especially if you are not doing your own logistics operations. This is why we launched Lazada express, our in-house delivery company that covers 75% of the Philippines and has put us one step ahead of our competition.

We're also proud of our Cash on Delivery network. The Philippines has only 3-4 percent credit card penetration, so being able to launch the first nationwide cash-on-delivery network in the Philippines gives us a competitive advantage compared to other companies in the Philippines.

Being the leading e-commerce player in the country, what have you done to keep the business constantly growing and expanding?

We are constantly growing our assortment in the Philippines. Today we have 8 million products that you can buy on Lazada Philippines. We also have a growing number of brands that we offer in the website, which is now at 14,000.

We also do big events like the Online Revolution and the 5th Birthday to increase awareness of the e-commerce business in the Philippines helps us to reach out to potential customers. It is also gives an excuse for non-customers to try e-commerce for the first time.

What have been consumers telling you about why they like purchasing from Lazada?

I think people like purchasing in Lazada because it's convenient for our customers. They don't have to leave their house, brave the crazy traffic of Manila, and spend time, gas or energy walking around the mall only to find products in a limited selection.

One of our mottos is to provide effortless shopping in the Philippines. We try to make it as frictionless as possible by giving them a good platform and an easy-to-use, no-registrations-needed platform in the website or from any device they use.

Ensuring the quality of the products you sell is imperative. How do you keep this fundamental measure in your business to earn the trust of the consumers?

When you have a big platform like Lazada, it becomes difficult to make sure that one hundred percent of the products are not defective. We have specific measures [in place] to make sure all 8 million products are up to our quality standards. We don't allow non-registered business to sell on Lazada. We assure the customers that merchants in Lazada are registered businesses with permits from the BIR and ECC.

If merchants are selling branded items, they need to prove that they are getting their items from authorized distributors. If the items are subject to FDA regulation, we would also require them to submit FDA permits. This is how we ensure our customers that the item that they're buying from Lazada is one hundred percent genuine, brand new, and has passed our quality standards.

What were the biggest challenges in establishing an e-commerce business in Philippines?

The biggest challenges are logistics, payment landscape, and market-related challenges. For logistics, apart from launching Lazada Express, we work very closely with third party logistics companies. We create the process together and push them to improve their SLA (Service Level Agreement). We addressed the country's payment landscape by introducing the nationwide cash-on-delivery system.

To address market-related challenges, we provide big discounts from our merchants so that people try e-commerce. We also hold huge events during the year for people to be aware of Lazada and

What are the benefits of doing business in the Philippines compared to other countries?

The Philippines is a large economy with a large population that can understand English; this makes it easier to interact with potential customers. It's also one of the fast growing economies in ASEAN and the world. Combined with a fast-growing number of people who use smart phones in the region and the growing internet penetration; these make any investment in the Philippines favourable. At the same time, there is a very strong government support to help us grow our business.

What advice would you give to budding entrepreneurs in the country?

My advice probably would be that when you come up with an idea from another country, it is very important that you localize that idea when you execute it. For example, if you brought the e-commerce business model from the US, it would probably not work in the Philippines.

It's very important to localize the execution and come up with the business model that will work for the customers in the Philippines. We've localized a lot of things for our business, starting with the process on how to work with local merchants and local partners. We also had to customize our business model for the Filipino customers with cash-on-delivery network, which doesn't exist in most European countries.

How does the investment of Jack Ma last year affect the operation of Lazada?

It did not impact our operations but it affected the strategy and the way we think in our business. Alibaba has been doing this for a long time and they've gained enormous knowledge about how to perform best and how to optimize an e-commerce company.

We have been learning from them and this has reflected in our strategy and the way we think about our business. The things we've learned will continue to have impact in our operations and to optimize our business model.

What are your future endeavors here in the Philippines?

We want the Philippines to be one of the top e-commerce countries in the world. We want to replicate the same success Facebook has had in the country when it comes e-commerce. We have a long way to go but we are very excited about this. Our aim is to not make Lazada the biggest; the aim is to make e-commerce in the Philippines very big, [and] we are working towards this with the help of other industry partners.

How would you describe the way you manage Lazada?

We have a lean management style. We have a very unique way of looking at problems in Lazada. We always try to get people who are good problem solvers. We hire people that are very quantitative and have a very strong ownership of business because we also see them as entrepreneurs.

E-commerce is still in its early days and it requires a lot of entrepreneurial skills not only from us but from all levels of business. This is what we are promoting in Lazada. We give people responsibility based on merit. As people prove themselves, we give them more responsibilities. After that, they will go high up in the organizational chart.

Who are the people you look up to as Lazada's President and CEO?

I look up to successful people in similar fields like Jack Ma and successful long-term leaders in similar companies like the founder of Intel - those people who provide sustainable long-term success.

Describe your typical day at work.

My typical day involves a lot of face-to-face interaction with employees. We have daily meetings where we discuss the problem areas. We also have continuous improvement every day on top of what we've been doing the day before.

The customer is the most important aspect in Lazada. We listen to our customers every day and we spend a considerable amount of time looking at the customer commands to identify the problem areas in the company. Meetings with our partners, merchants and third party marketing partners also take a huge chunk of my day.



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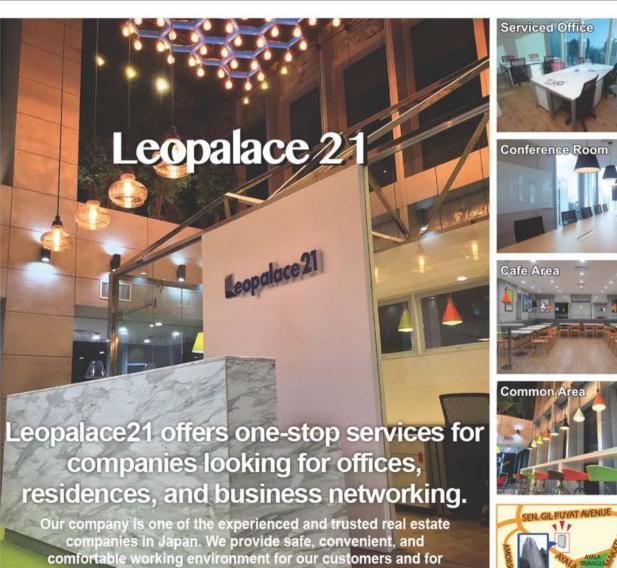




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Eton Parkview Greenbelt

2 02-548-4082 / 02-577-6602 / 0917-8629-517 / 0916-672-3118 Leopalace 21

♠ Gamboa Street, Legazpi Village, Makati City

Two Lafayette Square 2 02-887-4964

♠ Terminal 4, Domestic Road, Pasay City

Avida Towers, Alabang

☎ 0917-8472-849

A Mezzanine Floor, PNB Financial Center KMG Mag Group
President Diosdado Macapagal 202-403-5519 President Diosdado Macapagal Avenue CCP Complex, Pasay City

Adriatico Residences

- 2 0925-333-3333/ 0925-777-7777 / A SPACE 02-636-0888
- ♠ 2/F, 6788 Ayala Avenue, Oledan Square, Makati City

☎ 02-548-4058

♠ Taft Avenue, Pasay City

SHARED OFFICE

☎ 02-801-3417

♠ 23/F. Tower 6789, 6789 Avala Avenue, Makati City

Marimo Real Estate Philippines Inc.

☎ 02-864-4100

♠ 26/F, Twnety-Four Seven McKinley, 24th Street corner 7th Ave., BGC, Taguig City

Rufino Pacific Tower, 6784 Ayala Ave., Makati City

☎ 02-840-0856

A SPACE Greenbelt, 110 Legazpi Street, Makati City

Eton Centris

☎ 02-548-4058

A Eton Centris, Pinyahan, Diliman, Quezon City

NOSPHIL

☎ 02-687-1978

♠ 3/F, OAC Building, 27 San Miguel Ave., Ortigas Center, San Antonio, Pasig City

One E-com ☎ 02-451-8243

♠ 4/F Unit 2C, One E-com Center Building, Ocean Drive, Mall of Asia Complex, Pasay City

VILLAGES

San Lorenzo Village

☎ 02-403-0846 / 0917-831-6154

♠ San Lorenzo Village, Makati City

McKinley Hill Village

ත 0917-581-5699

♠ Upper McKinley Hill Village, Taguig City

Forbes Park Village

☎ 02-623-8069

♠ Talisay Street, Forbes Park Village. Forbes Prak North, Makati City

- ☎ 02-710-7009 / 0920-920-7431 / 0917-575-0826
- Greenmeadows Avenue, Greenmeadow Village, Quezon City

Ayala Alabang Village

☎ 0917-703-5496 / 0928-822-2880 / 02-890-0062

Ayala Alabang Village, Muntinlupa City

PROPERTY WEBSITES

hoppler.com.ph mycondo.com.ph myproperty.ph rentpad.com.ph

What's New in the Metro?



Village People Live in Manila

The undisputed Kings of Disco – Village People – are coming to Manila to celebrate their 40th Anniversary Tour on Sunday, May 14 at the KIA Theater. Joining them as special guest will be none other than the World's #1 ABBA Experience - Björn Again.

Venue: KIA Theater, Araneta Center, Cubao, Quezon City



PHILBEAUTY 2017

Philbeauty, the pioneer and the only international beauty trade show in the Philippines, is back for its third year with more than 200 key leading exhibitors from across countries and regions and more than 6000 local and international trade visitors. Admission is free.

Venue: SMX Convention Centre in Pasay City



For more events, please visit primer.com.ph/events

Waggin' Tails (Event for owner and pets)

Get your pets ready with life's adventures at Manila's most pet-friendly place, Bonifacio High Street on May 21, 2017 from 2pm-6pm. Waggin' Tails 2017 is a fun-filled festival for all cats and dogs, brought to you by Animal Science Inc.

Venue: Bonifacio High Street, Bonifacio Global City, Taguig City



Lea Salonga with the BYU Chamber Orchestra

The Tony Award-winning Broadway star of Les Misérables, Miss Saigon, and Allegiance, Lea Salonga, makes a much-anticipated return to Provo for a grand night of standards and show tunes in concert with the 35-piece BYU Chamber Orchestra.

Venue: Tanghalang Nicanor Abelardo, CCP Main Theater, Roxas Blvd., Pasay City



Flores De Mayo/ Santacruzan

A parade of the town's loveliest ladies depicting the search and discovery of Christ's Cross by Queen Helena and Constantine.

Venue: Nationwide



The Mind Museum Junior Mind Mover Summer Program

The Mind Museum is inviting aspiring little scientists to sharpen their skills through science experiments at their Junior Mind Mover Summer Program. Open for kids of all ages, the program will divide their event dates by age groups: Tots (4-6 years old) on May 2-13 for 6 sessions.

Venue: JY Campos Park, 3rd Avenue, Bonifacio Global City, Taguig



Paw Patrol

Catch Paw Patrol Live! Race to the Rescue in Resorts World Manila. Based on the hit animated TV series on Nickelodeon, Paw Patrol Live! brings everybody's favorite pups to the stage for an action-packed, high-energy, musical adventure. Visit pawpatrollive.ph for more details.

Venue: Newport Performing Arts Theater, Resorts World Manila, Pasay City



Sister Act

Be thrilled and dazzled by the exhilarating song numbers and hilarious scenes from the Broadway musical comedy "Sister Act" that premieres on June 27, 2017 at The Theatre at Solaire, Entertainment City, Pasay City!

Venue: Mall of Asia Arena, Pasay City



Spotlight

Britney Spears Live in Manila June 15, 2017

Multi-platinum and Grammy Award-winning pop icon Britney Spears is coming to Manila on June 15, 2017 at the Mall of Asia Arena for her first-ever and much-awaited concert in the Philippines.

Iconic pop sensation Britney Spears is one of the most successful and celebrated entertainers in pop history with nearly 150 million records worldwide. Her musical career boasts countless awards and accolades, including six Billboard Music Awards and Billboard's Millennium Award, which recognizes outstanding career achievements and influence in the music industry as well as an American Music Award and the 2011 MTV Video Vanguard Award. Tickets are available at SMTickets.com or call 02- 470-2222. This is presented by Bench and Wilbros Live.

Venue: Mall of Asia Arena, Pasay City



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